

Asia-Pacific Private Investments



ARENA
INVESTORS LP

Arena Investors is an institutional asset manager that provides creative solutions for those seeking capital in special situations. The firm employs over 180 people globally, where the investment leadership team has an average of 20+ years of experience. Since inception in 2015, Arena has deployed over \$5 billion into investments that typically range from \$5 to \$50 million. Arena has a long history and on-the-ground teams in the Asia-Pacific region.

The firm brings decades of experience, a track record of comfort with complexity, the ability to deliver within time constraints, and the flexibility to engage in transactions that cannot be addressed by banks and other conventional financial institutions. We are compensated for being a provider of liquidity in situations with challenging process risks. Everything we do enables individuals, corporations, and asset owners to achieve their goals.

Investment Size*

\$5M – \$50M

Term*

1–3 Years

Geography

Asia-Pacific

Strategy Description

The Arena Asia-Pacific team focuses on opportunistic credit-related investments and has a flexible mandate that features direct lending, asset acquisitions and the formation of joint ventures. Core competencies include the ability to underwrite esoteric assets, tailored investment structures, and problem-solving capabilities. Issuers typically place a premium on speed of execution, creativity in structure and the ability to navigate complexity

Underwriting Ability

All investments are underpinned by value that may be derived from traditional or non-traditional assets. Arena does not take a formulaic approach and instead focuses on how assets translate into cash flow.

BY COLLATERAL

- Real Estate / Hard Asset Financing
- Asset-Backed Lending
- Leasing
- Bridge / Transition / Acquisition Financing
- Consumer Loans

BY SENIORITY

- Senior Secured Term Facility
- Mezzanine Loan / Hybrid Capital
- Preferred Equity

BY SITUATION

- Non-Performing Loan
- Debtor-In-Possession(DIP)
- Performing Credit

OTHER PRODUCTS

- Venture Debt
- Convertible Debt / Warrants
- Contractual Fees Streams and Royalties
- Short Yielded Loans
- Liquid equity-linked products**

Arena provides speed of execution, and its flexible capital allows for “out of the box” creative structures to meet borrowers’ financing needs.

Regions of focus

AUSTRALIA

CHINA

HONG KONG

INDIA

INDONESIA

JAPAN

MALAYSIA

NEW
ZEALAND

PHILIPPINES

SINGAPORE

SOUTH
KOREA

THAILAND

VIETNAM

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* We have flexibility on investment size & term, subject to risk / return and total profit and loss generated.

** Co-originated with other Arena teams.

Disclosure:

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