

## Corporate Asset-Based Lending (ABL)



**ARENA**  
INVESTORS LP

Arena Investors is an institutional asset manager that provides creative solutions for those seeking capital in special situations. The firm employs over 120 people globally, where the investment leadership team has an average of 20+ years of experience. Since inception in 2015, Arena has deployed over \$4.5 billion into investments that typically range from \$5 to \$50 million.

The firm brings decades of experience, a track record of comfort with complexity, the ability to deliver within time constraints, and the flexibility to engage in transactions that cannot be addressed by banks and other conventional financial institutions. We are compensated for being a provider of liquidity in situations with challenging process risks. Everything we do enables individuals, corporations, and asset owners to achieve their goals.

## Transaction Size: \$5–\$30 million

### USE OF CAPITAL

Working  
Capital

Emerging  
Growth

Recapitalizations

Seasonal &  
Opportunistic  
Financing

Turnarounds

Debtor-in-Possession

Emergence  
Financing

Mergers &  
Acquisitions

### FINANCING STRUCTURE

First Lien ABLs  
Split Lien ABLs  
Asset Based Loans  
\$5 – \$30 million

### ELIGIBLE COLLATERAL

Inventory | Accounts Receivable | Brands  
Machinery & Equipment  
Real Estate | Jewelry | Watches  
Intellectual Property | Art | Automobiles  
Selectively Other Collateral

### LENDING CRITERIA

- All segments of retail, consumer products, and the broader supply chain
- Optimizing liquidity in all asset classes (ability to lend in excess of 100% of NOLV)
- Positive cash flow or historical earnings are not required
- Experienced and trustworthy Management team and reliable management information and systems

### Contacts for Loan Inquiries (confidentiality and brokers protected)

Joe Salameh, Managing Director | o: (212) 612-3205 / m: (212) 655-1350 | jsalameh@arenaco.com  
Chirag Jardosh, Vice President | o: (646) 789-4874 | cjardosh@arenaco.com  
Simrat Wason, Vice President | o: (917) 744-7145 / m: (415) 672-3192 | swason@arenaco.com  
Wills Daniels, Associate | o: (212) 444-3167 / m: (203) 505-4862 | wdanielsen@arenaco.com  
Trevor Courtney, Director, Business Development | o: (212) 655-1362 / m: (480) 292-2907 | tcourtney@arenaco.com

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