

Corporate Asset-Based Lending (ABL)



ARENA
INVESTORS LP

Arena Investors is an institutional asset manager that provides creative solutions for those seeking capital in special situations. The firm employs over 100 people globally, where the investment leadership team has an average of 20+ years of experience. Since inception in 2015, Arena has deployed over \$3.5 billion into investments that typically range from \$5 to \$50 million.

The firm brings decades of experience, a track record of comfort with complexity, the ability to deliver within time constraints, and the flexibility to engage in transactions that cannot be addressed by banks and other conventional financial institutions. We are compensated for being a provider of liquidity in situations with challenging process risks. Everything we do enables individuals, corporations, and asset owners to achieve their goals.

Transaction Size: \$5-\$50 million

USE OF CAPITAL

Working
Capital

Emerging
Growth

Recapitalizations

Seasonal &
Opportunistic
Financing

Turnarounds

Debtor-in-Possession

Emergency
Financing

Mergers &
Acquisitions

FINANCING STRUCTURE

First Lien ABLs
Split Lien ABLs
Asset Based Loans
\$5 - \$50 million

ELIGIBLE COLLATERAL

Inventory | Accounts Receivable | Brands
Machinery & Equipment
Real Estate | Jewelry | Watches
Intellectual Property | Art | Automobiles
Selectively Other Collateral

LENDING CRITERIA

- All segments of retail, consumer products, and the broader supply chain
- Optimizing liquidity in all asset classes (ability to lend in excess of 100% of NOLV)
- Positive cash flow or historical earnings are not required
- Experienced and trustworthy Management team and reliable management information and systems

Contacts for Loan Inquiries (confidentiality and brokers protected)

Scott Gold
Managing Director
o: (212) 257-4191
m: (914) 393-5405
sgold@arenaco.com

Jake Sussman
Vice President
o: (212) 257-4194
m: (646) 864-7063
jsussman@arenaco.com

Trevor Courtney
Director
o: (929) 445-7042
m: (480) 292-2907
tcourtney@arenaco.com

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