

European Private Investments



ARENA
INVESTORS LP

Arena Investors is an institutional asset manager that provides creative solutions for those seeking capital in special situations. The firm employs over 180 people globally, where the investment leadership team has an average of 20+ years of experience. Since inception in 2015, Arena has deployed over \$5 billion into investments that typically range from \$5 to \$50 million.

The firm brings decades of experience, a track record of comfort with complexity, the ability to deliver within time constraints, and the flexibility to engage in transactions that cannot be addressed by banks and other conventional financial institutions. We are compensated for being a provider of liquidity in situations with challenging process risks. Everything we do enables individuals, corporations, and asset owners to achieve their goals.

Average Investment Size

€ / £ 5–50mm

LTV / LTC

Up to 80%

Average Term

1–3 Years

Geography

Pan European

Strategy Description

Arena's European team provides flexible private capital solutions to companies, asset owners and other borrowers across Europe. We pursue complex, bilateral negotiations with parties who seek options which traditional sources cannot provide. Focus areas include corporate lending (including to entrepreneur / family-owned businesses), real estate lending, asset-backed lending and the acquisition of portfolios of various assets. In addition to direct originations, Arena creates joint ventures and other partnerships to pursue specific opportunities with specialists in certain fields.

Corporate Private Credit

- Secured and Unsecured Loans
- Senior to Mezzanine / Preferred
- Rescue Financings / Restructuring Capital
- Bridge / Transition / Acquisition Financing
- Traditional to Venture Debt

Asset and Collateral-Backed Financing

- Aircraft, Rail and Shipping
- Equipment Leases
- Litigation Finance
- Invoice Finance, Fund Finance
- Royalties, Esoteric Assets

Real Estate Private Credit

- Commercial and Residential Lending
- Mezzanine and Bridge Loans
- Real Estate Secured Non-Performing Loans
- Discounted Payoff (DPO) Finance
- Joint Venture Partnerships

Asset Portfolios

- Secured and Unsecured Receivables
- Residential Mortgages
- Credit Cards, Auto Loans,
- Specialty Credit / Finance Companies
- Digital Receivables / Fintech Lending

Arena provides speed of execution, and its flexible capital allows for “out of the box” creative structures to meet borrowers’ financing needs.

Countries of focus

UK

SPAIN

ITALY

PORTUGAL

GREECE

FRANCE

GERMANY

NORDICS

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Sample Transactions ⁽¹⁾



CORPORATE PRIVATE CREDIT

Rescue Financing
Senior Loan

—
Apparel Retail

—
€13,000,000



CORPORATE PRIVATE CREDIT

1st Lien Senior Secured Loan +
Minority Equity

—
Testing Inspection & Certification

—
€15,000,000



REAL ESTATE

Opportunistic Bridge

—
Retail park asset transformation

—
€12,000,000

⁽¹⁾ Amounts shown are for Arena Investors, LP (“Arena”) commitment or the global facility commitment where Arena was leading the transaction, including in cases where a Joint Venture Partner of Arena originated the transaction, unless such amount of Arena participation was less than 90% of the total, in which case the Arena commitment is included only. In certain cases, the amount shown is inclusive of follow-on commitments and/or combines related transactions into one tombstone. Amounts may be indications that are different than actual funded amounts.

Disclosure:

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